

Message Text

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ACTION NEA-10

INFO OCT-01 ISO-00 COME-00 EB-08 CIAE-00 DODE-00 PM-05
H-01 INR-10 L-03 NSAE-00 NSC-05 PA-01 SP-02
SS-15 ICA-11 HA-05 IO-13 TRSE-00 OMB-01 STR-07
/098 W

-----017758 300249Z /70

R 291217Z JUL 78
FM AMEMBASSY ALGIERS
TO SECSTATE WASHDC 8908
AMEMBASSY RABAT
AMEMBASSY TUNIS
INFO AMCONSUL CASABLANCA

C O N F I D E N T I A L ALGIERS 2243

E.O. 11652: GDS
TAGS: MASS, AG, US
SUBJECT: CONVERSATION WITH NORTH AFRICAN REGIONAL DIRECTOR FOR
HUGHES AIRCRAFT

1. AKBAR TYABJI, NORTH AFRICAN REGIONAL DIRECTOR FOR
HUGHES AIRCRAFT, BASED IN RABAT, VISITED POLOFF JULY
29. TYABJI IS INTERESTED IN SELLING TOW MISSILES AND
RELATED AIR DEFENSE EQUIPMENT TO ALGERIAN DEFENSE
FORCES. TYABJI SAID THAT HIS INFORMATION INDICATED
ALGERIANS VERY UNHAPPY WITH SOVIET-PROVIDED AIR
DEFENSE SYSTEM AND WOULD, THEREFORE, BE INTERESTED IN
"SUPERIOR" U.S.-PRODUCED SYSTEM.

2. TYABJI REQUESTED NAMES OF APPROPRIATE GOA OFFICIALS
WHOM HE COULD CONTACT TO OPEN UP TOW DISCUSSIONS. POLOFF
SUGGESTED HUGHES OFFICIAL DISCUSS PROPOSAL WITH ALGERIAN
DESK OFFICER HESTER. POLOFF ALSO NOTED CONGRESSIONAL
AND OTHER USG RELUCTANCE TO PROVIDE GOA WITH MILITARY
EQUIPMENT. TYABJI WAS FULLY AWARE OF LEGAL NOTIFICA-
TION REQUIREMENTS AND RESTRAINTS ON U.S. MILITARY SALES
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ABROAD.

3. TYABJI SAID THAT HUGHES VICE PRESIDENT AND EUROPEAN
DIRECTOR, BERTRONNEAU, WOULD BE CONTACTING HESTER IN
NEAR FUTURE TO DISCUSS TOW SALES TO ALGERIA. TYABJI
SAID HE WOULD PROBABLY BE RETURNING TO ALGERIA IN
SEPTEMBER. HE ASKED IF EMBASSY HAD ANY OBJECTIONS TO

A LETTER FROM HUGHES AIRCRAFT TO GOA MINISTER OF DEFENSE, OPENING TOW DISCUSSIONS. POLOFF NOTED, AGAIN, USG MILITARY SALES RESTRAINTS, BUT SAID THAT HUGHES AIRCRAFT, AS PRIVATE FIRM, WAS, OF COURSE, FREE TO DISCUSS BUSINESS PROPOSITION WITH GOA OR ANYONE ELSE.

4. TYABJI STATED HE HAD BEEN PAKISTANI AMBASSADOR TO RABAT AND TUNIS, HIGH COMMISSIONER TO GHANA, CHIEF OF PROTOCOL UNDER AYUB KHAN, AND HAD HELD MANY OTHER HIGH-RANKING DIPLOMATIC AND GOVERNMENT POSTS.

5. ACTION REQUESTED FROM DEPARTMENT, TUNIS AND RABAT: PLEASE PASS PERTINENT INFORMATION ON TYABJI FOR FUTURE REFERENCE. STEPHAN

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NNN

Message Attributes

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